2013-2014
ANNUAL REPORT

NEDCO. 35 YEARS. THOUSANDS OF LIVES CHANGED.
Over the past 35 years, NEDCO has been inspired by the thousands of people we’ve helped create a stable and stronger financial future. Our community is rich in stories about overcoming adversity, finding hope, and creating a brighter future for themselves and their families; stories about giving back, sharing resources, and investing in our community to make it stronger for us all.

THE PROBLEM
A stunning 41% of Oregon families do not earn enough to get by. That means struggling to afford the basics like healthy food, safe housing, or the ability to create a financial safety net for themselves and their family. NEDCO has a proven history of equipping people in need with the tools and resources to succeed.

OUR SOLUTION
Our Mission is to build human and capital assets to strengthen neighborhoods and broaden participation in community ownership and governance. We believe that the combination of education, individualized support, and our network of resources gives people the tools to create a financially stable future, rich with promise.

OUR CLIENTS’ SUCCESS

TOTAL HOME OWNERSHIP AND FINANCIAL CLIENTS SERVED

<table>
<thead>
<tr>
<th>Count</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,454</td>
<td>Received funds and education to save their homes</td>
</tr>
<tr>
<td>733</td>
<td>Received foreclosure intervention counseling</td>
</tr>
<tr>
<td>603</td>
<td>Attended financial stability classes</td>
</tr>
<tr>
<td>249</td>
<td>Attended foreclosure workshops</td>
</tr>
<tr>
<td>195</td>
<td>Attended pre-purchase classes</td>
</tr>
<tr>
<td>115</td>
<td>Received pre-purchase counseling</td>
</tr>
<tr>
<td>89</td>
<td>Enrolled in IDAs Matching Savings program to become a first time home or business owner</td>
</tr>
<tr>
<td>11</td>
<td>Call a NEDCO-owned property home</td>
</tr>
</tbody>
</table>

TOTAL FARMERS’ MARKET CUSTOMERS AND SMALL BUSINESS CLIENTS SERVED

<table>
<thead>
<tr>
<th>Count</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>26,757</td>
<td>Attended Marketplace@Sprout!</td>
</tr>
<tr>
<td>43</td>
<td>Enrolled as Marketplace@Sprout! local vendors</td>
</tr>
<tr>
<td>74</td>
<td>Received Hatch Business Coaching</td>
</tr>
<tr>
<td>60</td>
<td>Attended Hatch Program Classes</td>
</tr>
<tr>
<td>26</td>
<td>Enrolled as users of Kitchen@Sprout!</td>
</tr>
<tr>
<td>2</td>
<td>Launched incubator restaurants</td>
</tr>
<tr>
<td>13</td>
<td>Use a NEDCO-owned property as their business location</td>
</tr>
</tbody>
</table>

SUCCESS LOOKS LIKE...
“For the first 5 years of my daughter’s life, we struggled with homelessness and poverty. We lived in cars and shelters. My financial counselor and the IDA program have provided the most amazing journey from homelessness to housing, from financial instability to college funds!”

Megan Kennedy, Individual Development Accounts client
GET INVOLVED

Now is the perfect time to help us launch the next 35 years of success stories. We see our organization as an integral part of a region of vibrant and healthy communities where empowered people invest in their neighbors and in themselves. You can make a donation, sign up to volunteer, and speak up for financial stability by contacting us.

LANE COUNTY
212 Main Street
Springfield, OR 97477
Phone: 541-345-7106
Fax: 541-345-9584

MID-WILLAMETTE VALLEY
2700 Market St NE, Suite 110
Salem, OR 97301
Phone: 503-779-2680
Fax: 503-779-2682

CLACKAMAS COUNTY
421 High St, Suite 110
Oregon City, OR 97045
Phone: 503-655-8974
Fax: 503-303-4763

NEDCOcdc.org

INTRONATOR OF THE YEAR AWARD
OREGON MICRO-ENTERPRISE NETWORK (OMEN), 2013

AWARDS

ENRICHMENT AWARD
SPROUT! REGIONAL FOOD HUB
EUGENE, CASCADES & COAST, 2014

FINANCIAL REPORT

2013-2014 Revenue
$3,633,176

Government Grants $707,146
Private Grants $101,101
Public Support $99,803
Community LendingWorks $567,401
Program Fees $1,100,359
Government Contracts $1,057,366

2013-2014 Expenses
$3,453,136

LocalWorks $765,849
Individual Development Accounts $588,381
Administration $217,947
BuildingWorks $284,988
Community LendingWorks $256,892
Fundraising $73,789
OpportunityWorks $1,265,290

SUCCESS LOOKS LIKE...

“When my husband lost his business and I lost my job, the staff at NEDCO were there to help us. We now have an opportunity to rebuild and have a place to call “home.” It was like the Coast Guard rescuing us from a sinking ship.”

Foreclosure Intervention client

Thank you to all our contributors who make our work possible. Please visit us at NEDCOcdc.org to view our list of amazing supporters.

NEDCO BOARD ROSTER 2013-2014

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Christian Fox Member
Jasen Hansen Member
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Jin Plummer Community LendingWorks Chair
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